



Maurice Clark of M S Clark in Albany, Georgia, added that he planned to pull a couple of old “broken” pumps out of the scrap metal pile when he returned home. “If nothing else, I can play with them and learn,” he explained. “Better yet, after attending this morning’s class, I can probably fix them and save myself a few hundred dollars.”

Starting in January, Chuck Welch – “technical services guru” who worked many years for General Pump – will be handling the equipment and pump programs. “We are truly excited to have Chuck join our team,” said Allison. “We have been friends for years and I am convinced that very few in this industry know as much about pumps, unloaders and their application as Chuck.”

Chuck Welch and Greg Dupree (Kohler Engines) are just two of the industry experts Allison plans to add to the instructional team in 2012.

In the afternoon, the group left the Envirospec classroom and headed to the company’s warehouse for a class on fixing burners. “Burners are a nightmare for everyone. They scare people to death,” said Allison. But then he added, “A burner is probably the simplest thing there is to fix.”

One of the hardest and most time-consuming

trying to fix the problem,” Allison explained.

Allison and Beecher taught the attendees to dismantle the pump piece by piece, helping them troubleshoot problems, then making sure everyone had the opportunity to put the pump back together.

The pump class ended around 11 a.m., and contractors such as Jonathan Bischoff of Karen Bischoff, Inc., in Milner, Georgia, said the trip to Homerville had paid off. “We’ve already learned enough for the school to have been worth attending.”

NEW TIME-SAVING PRODUCTS FOR 2012

“I get bored easily,” admits John Allison. “This is the duller industry because nothing changes.”

However, he plans to correct that for 2012.

A “professional tinkerer,” Allison works every day developing new products that will make contractor’s jobs much easier. This year, Envirospec will be introducing many new products that will save contractors time and money. Here’s just a sampling:

- The Burner Diagnostic System
- The Allison Foam Turbine
- A New Trigger Gun
- 3 New Pumps
- A Line of 40 Horsepower, Big Block, High Volume, Dual Pumps

Each item was created with the contractor’s needs in mind by someone who spent many, many years “in the trenches.”

